

**TECHNICAL EVALUATION / BIDDER'S QUALIFICATION REPORT**

Procurement of Next Generation Firewall

No. DUHS/DP/2018/54/61 Dated 10-10-2018 (Ref # DUHS/DP/2018/54)

TECHNICAL BIDS OPENED ON 27 OCTOBER 2018

M/s. Astrontech Distributions

ITEM NO.		1	2
NAME OF ITEM		Firewall	Firewall
MODEL / CAT #		Sangfor NGFW M5500-F-I	Sangfor NGFW M5600-F-I
MAKE		Sangfor	Sangfor
COUNTRY OF ORIGIN		China	China
S#	PARAMETERS / SUB-PARAMETERS	Marks	
<b>A. PRODUCT EVALUATION</b>			
<b>1</b>	<b>Conformity to the Purchaser's Specifications</b>	<b>25</b>	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	0
<b>2</b>	<b>Product Certification</b>	<b>15</b>	
	Tier-1 / Platinum / AAA Partner	15	0
	Tier-2 / Gold / AA Partner	10	10
	Tier-3 / Silver / A Partner	5	0
<b>B. BIDDER EVALUATION</b>			
<b>3</b>	<b>Legal Requirement</b>	<b>17</b>	
	Manufacturer Authorization	10	10
	Bid Form (without prices)	4	4
	Taxation Certificate (NTN and GST / SST) / Tender Purchase Receipt	3	3
<b>4</b>	<b>Technical Staff</b>	<b>15</b>	
	Certified Engineers for quoted products 04 and more	15	15
	Certified Engineers for quoted products upto 03 Nos.	10	0
	Certified Engineers for quoted products upto 02 Nos.	5	0
<b>5</b>	<b>Networking and Training</b>	<b>6</b>	
	Networking setup across Pakistan (1 mark for each setup upto maximum 4). Presence in Karachi is mandatory requirement	4	3
	Certificate to the affect that the firm will provide training in the use of equipment to the relevant technical staff.	2	2
<b>6</b>	<b>Delivery</b>	<b>8</b>	
	4 to 6 Weeks or earlier	8	8
	7 to 12 Weeks or earlier	4	0
<b>7</b>	<b>Past Experience / Performance</b>	<b>4</b>	
	Satisfactory performance certificate for the quoted equipment from the institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	2
<b>8</b>	<b>Financial Status</b>	<b>6</b>	
	Bank Certificate	2	2
	Last year verified Balance Sheet / Income Tax Return Forms	2	2
	Yearly turn-over of over 50 Million	2	2
<b>9</b>	<b>Bonus points</b>	<b>4</b>	
	Warranty period extension free of cost (the firm offered greater period will get the marks)	2	0
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks.	2	0
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>	<b>88</b>
Minimum 70 marks are required to Technically qualify			<b>88</b>
		<b>Qualified</b>	<b>Qualified</b>

**SYED SOHAIB SHAMS**  
Chief Information Officer  
Directorate Of Information And  
Communication Technology  
Dow University Of Health Sciences

**DR. AMIR RAZA AREDI**  
Deputy Medical Superintendent  
Sindh Trauma Centre  
Karachi

**Director Finance**  
Dow University of Health Sciences  
Karachi  
**Prof. Dr. Muhammad Iqbal**  
M.D.S. M.C.P.S. F.C.P.S. F.R.C.P.  
Pro-Vice Chancellor  
Dow University of Health Sciences  
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No. DUHS/DP/2018/54/61 Dated 10-10-2018 (Ref # DUHS/DP/2018/54)

**TECHNICAL BIDS OPENED ON 27 OCTOBER 2018****M/s. Technosol Private Limited**

	ITEM NO.	1	2
	NAME OF ITEM	Firewall	Firewall
	MODEL / CAT #	Sangfor NGAF M5500-F-I	Sangfor NGAF M5600-F-I
	MAKE	Sangfor	Sangfor
	COUNTRY OF ORIGIN	China	China
S#	PARAMETERS / SUB-PARAMETERS	Marks	
<b>A.</b>	<b>PRODUCT EVALUATION</b>		
<b>1</b>	<b>Conformity to the Purchaser's Specifications</b>	<b>25</b>	
	Fully compliant with the required specifications	25	25
	Compliant with minor deviation (up to 10% subject to main function is not effected)	20	0
<b>2</b>	<b>Product Certification</b>	<b>15</b>	
	Tier-1 / Platinum / AAA Partner	15	15
	Tier-2 / Gold / AA Partner	10	0
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<b>B.</b>	<b>BIDDER EVALUATION</b>		
<b>3</b>	<b>Legal Requirement</b>	<b>17</b>	
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<b>6</b>	<b>Delivery</b>	<b>8</b>	
	4 to 6 Weeks or earlier	8	0
	7 to 12 Weeks or earlier	4	0
<b>7</b>	<b>Past Experience / Performance</b>	<b>4</b>	
	Satisfactory performance certificate for the quoted equipment from the institutions within Pakistan (1 mark for each certificate upto maximum 4)	4	1
<b>8</b>	<b>Financial Status</b>	<b>6</b>	
	Bank Certificate	2	2
	Last year verified Balance Sheet / Income Tax Return Forms	2	2
	Yearly turn-over of over 50 Million	2	2
<b>9</b>	<b>Bonus points</b>	<b>4</b>	
	Warranty period extension free of cost (the firm offered greater period will get the marks)	2	0
	Post warranty maintenance contract, including service and parts, rates (companies to offer percentage (%) of the contract value in the technical bid. The lowest will get the full marks.	2	0
<b>TOTAL MARKS / POINT SCORE (A + B)</b>		<b>100</b>	<b>84</b>
<b>Minimum 70 marks are required to Technically qualify</b>			<b>Qualified</b>

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